



Activus Solutions, LLC
217 Bloomingdale Avenue
Cranford, NJ 07016
(800) 471-0522
www.activussolutions.com

FOR IMMEDIATE RELEASE

Activus Solutions expands government pricing and regulatory compliance services capability with the acquisition of Government Pricing Specialists, LLC (GPS).

Cranford, NJ. (7/12/2017) – Activus Solutions, LLC, a strategic consulting and services firm solely focused on helping Life Science manufacturers address the challenges of their contract management operations, today announced the acquisition of substantially all the assets of Government Pricing Specialists, LLC (“GPS”), a consultancy that partners with life science manufacturers to ensure compliance with the various government healthcare programs.

“We are very excited about this opportunity to bring the robust talent and industry knowledge of the GPS team into the Activus family,” stated John Olson and John Taurozzi, Managing Partners of Activus Solutions in a joint statement. “We now round out the offerings to our current clients, and can provide the GPS client base with the ability to grow with us through our full service offerings. As part of this initiative, we are taking the opportunity to align our mutual services into three operating units – Activus GPS for our government pricing and Medicaid services, Activus CCS (Commercial Contracting Services) to handle our traditional commercial contract offerings, and Activus BPO, our rapidly growing business process outsourcing unit that provides chargeback, managed care, and Medicaid claims processing services.”

“This acquisition will allow for two well established companies within the industry to align and provide comprehensive high value services across the entire contract management spectrum”, continued John Olson. “We are extremely happy to announce that all members of GPS including Katie Lapins, Founder of GPS, will remain on board. Katie will serve as part of the executive team, and will play a key role in continuing the growth of the combined company.”

“We are very excited to join Activus to grow our offerings in a way that complements our existing services. GPS’ team members will continue their efforts with existing clients who will now have the tremendous opportunity to take advantage of the services and offerings that Activus provides,” stated Katie Lapins. “I am excited about working with our clients and the road ahead and believe we will continue to be the gold standard in the government pricing space.”

“With this strategic acquisition, we can offer additional services that expand upon our existing consultancy, systems implementation, and business process outsourcing offerings,” stated Chris Seichter, Partner and Director of Sales and Marketing. “Over the coming weeks, we will work together with our combined client base to introduce our exciting new offerings.”

Additional details will be released at the Medicaid Drug Rebate Program industry event in Chicago in September.

For more information contact:

Chris Seichter
Partner, Dir. Sales and Marketing
(603) 488-2411
cseichter@activussolutions.com

About Government Pricing Specialists, LLC

GPS helps pharmaceutical manufacturers navigate the complex government pricing landscape. GPS consultants understand this highly regulated environment and work with manufacturers to develop realistic, cost-effective compliance solutions necessary for companies participating in the government programs. Our areas of expertise include audits and assessments, policy and procedure development, pricing and contract analyses, product acquisition audits, training development and delivery and "GP on Call." Our work is guided by an uncompromising dedication to our clients and the highest levels of professional integrity and ethical standards.

About Activus Solutions, LLC

Bringing extensive expertise in contract management systems, processes, and best practice development, Activus Solutions has helped more than fifty companies, from emerging to Fortune 100, maximize their contract management functions including the areas of chargebacks, managed care rebates, Medicaid, and government pricing/reporting. Our approach and commitment to delivering the successful, expected results of our solutions on time and within budget is the cornerstone of our business.